



**2011 Skilled Nursing Investment Forum • March 8-10, 2011 • Hyatt Regency Century Plaza Hotel
Creative Financing in a Low Leverage Environment- The Real Deal**

Wednesday, March 9, 11:00 a.m. - 12:00 p.m. – Olympic 1

SPEAKER BIOS

sponsored by:



F. Donald Kelly, III (Moderator)

Principal & Managing Partner
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Mr. Kelly is a 15 year veteran of the seniors housing and long term care industry and is a Principal of Energy Court Holdings, LLC. From May of 2008 to January of 2010, Mr. Kelly was Executive Vice President of Covington Senior Living, LLC focused on acquisitions, development, capital structuring and other strategic initiatives including restructuring multiple credit facilities and raising fresh capital. Prior to Covington, he was a member of the executive team at Life Care Centers of America, Inc as Senior Vice President of Acquisitions and Development. Prior to Life Care Center of America, Inc, Mr. Kelly was a senior member of Merrill Lynch Capital's Healthcare Finance Division, a division of Merrill Lynch Business Financial Services. During his four year tenure at Merrill, he served as a Senior Originator responsible for developing over \$1.5 billion in senior debt and mezzanine debt business with seniors housing and long term care companies in the Eastern United States, including Alliance, AEW, ARC, Brandywine, Carlyle, Covington Senior Living, CNL, HJ Sims Capital Management, Life Care Centers of America, Selah Senior Living and SHP asset Management among others. Prior to Merrill, Mr. Kelly served as a Senior Banker of KeyBank' Healthcare Finance Division. During his nine years at Key he structured, underwrote and negotiated over \$2.5 billion of healthcare transactions in the seniors housing, long-term care, hospital and health care REIT sectors including serving in a lead management role with Eliza Jennings, Elyria United Methodist Village, Healthcare REIT, Metro Health, Tandem Healthcare, The Cleveland Clinic, and Thompson Health System among others. The structure of these debt transactions included term loans, revolving credit facilities, construction loans, bridge facilities and letters of credit. Mr. Kelly is a founding committee member of the National Skilled Nursing Investment Forum. He received his BA in Finance from Valdosta State University and MBA from Florida Agricultural & Mechanical University. He is also a graduate of KeyCorp's Management Program with experience in the real estate, commercial middle market, media/telecom and healthcare practices.





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	<p>Justin Hutchens President & COO National Health Investors, Inc. 222 Robert Rose Drive Murfreesboro, TN 37129 Phone: (615) 890-9100 Fax: (615) 225-3030 Email: jhutchens@nhinvestors.com Assistant: Jessica Murphy Email: jmurphy@nhinvestors.com</p>	<p>Mr. J. Justin Hutchens has served as President, Chief Operating Officer of National Health Investors Inc., since February 25, 2009. Prior to joining NHI, he has 15 years of field operations background in the senior housing and long-term care industry including national operating experience as the Senior Vice-President & COO of Summerville Senior Living in 2003 until the Summerville merger with Emeritus Senior Living (NYSE:ESC) in 2007 at which time he was appointed the Executive Vice-President & COO role of Emeritus. He holds a Master of Science in Management from Regis University in Denver, CO and a Bachelor of Science in Human Services from the University of Northern Colorado in Greeley, CO. He completed an Executive Management Program studying Measurement and Control of Organizational Performance at the University of Michigan in Ann Arbor, MI.</p>
	<p>Doug Korey Managing Director Contemporary Healthcare Capital, LLC 1040 Broad Street, Suite 103 Shrewsbury, NJ 07702 Phone: (732) 578-0533 Fax: (732) 578-0501 Email: dkorey@contemporarycapital.com Assistant: Lisa Cirillo Email: lcirillo@contemporarycapital.com</p>	<p>Mr. Korey is responsible for the day to day management and oversight of six healthcare funds, including two licensed Small Business Investment Companies. He has over 20 years of structured finance experience and has spent the last 16 years developing relationships in the healthcare industry. Prior to forming the funds, Mr. Korey was President of Dynex Healthcare, Inc. Prior to Dynex, Mr. Korey formed the first long-term care mezzanine fund in the country at Ziegler Capital Company. He was also employed by Alex. Brown & Sons, Inc. in their Housing and Long-Term Care Group and at AMBAC Indemnity Corporation in their Structured Finance Department. Mr. Korey has originated and closed over \$600 million of mezzanine, senior mortgage and equity healthcare transactions in his career. Mr. Korey is on the Executive Board of the American Seniors Housing Association and is Chairman of the Planning Committee for the National Investment Center’s Skilled Nursing Investment Forum.</p>